

Independent Management Consultancies Network IMCN

 European

 Professional

 Personal

*Name of the firm***Augeo Ventures Sp. z o.o.***Full address
(incl. phone, fax)*

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*Established***2009***Responsible person for the network***Dariusz M. Budzen***Name of managing partner(s), executive director(s)*

Dariusz M. Budzen, Managing Director/CEO
Piotr Kuc, Deputy Managing Director
Marcin Majewski, Deputy Managing Director

Name of senior consultants

Marek Zdunczyk, Fund Raising Expert
Piotr Klima, Senior Consultant
Piotr Chmielewski, Business Valuation Expert

*Total number of consultants***8***Number of associate management consultants
(at least one entire assignment together)***over 20****June 2011**

(The profiles of the members are permanently updated. Please ask for the latest version.)

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Augeo Ventures

Specialisations
(main fields of activity/
FEACO classification)

Corporate strategy and organisation development
Business transformations
Mergers & Acquisitions
Project Management

Our Management Consulting department specialises in corporate strategy development, business processes re-engineering, sales management and project management.

Our Investment Banking Department provides full range of M&A services: mainly buy-side or sell-side advisory, but we are also experienced in fund raising or privatisation projects.

Every project is unique, thus Augeo's business model represents a project-based approach. Thanks to the wide range of associated experts, we ensure that any single project's scope and the team composition reflects clients' needs and expectations.

Type of clients/branches
(industry sectors)

From small and medium companies (management consulting) to large companies and investment funds (mergers & acquisitions), practically performing in all industries:
Construction/ building
Engineering
Food processing
Manufacturing
Waste management
IT and telecommunications
Finance and banking
Retail

Consulting products or service
packages (self-developed)

Strategic planning & deployment plans
Management systems and practices review and redesign
Mergers & Acquisitions project development
Change management and project management
Pay and social policy review and redesign
Psychosocial risk analysis and prevention plan
Business process modelling and organisation development
Enterprise Risk Management design and implementation
Continuity Management Plan & Process
Crisis management implementation, training and exercising

International practice
(foreign countries where assignments were completed;
in order of priority)

Lithuania
Ukraine
Germany
Bulgaria

Language ability in the firm

Polish
English
German
Russian

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Augeo Ventures

Mission statement / consulting philosophy

A U G E O in Latin, means «to strengthen, to enrich». It is and has always been our goal to develop long-term relationships with our clients based on mutual trust. We strongly believe that this is the only way to help our clients to reach their goals. Only by enabling our clients to achieve success, will we succeed as advisors and consultants. Thus, we have decided that the name of our company will reflect our commitment towards our clients.

Credentials (short description of some typical assignments)

- Type of client / branch (industry sector)
- Field of activity
- Assignment summary and results

IT COMPANY

Development of company's strategy for the next five years.
 Analysis of market best practices and market trends
 Drafting of internal reorganisation plan

ENVIRONMENTAL ENGINEERING HOLDING

Development of company's strategy
 Process bottlenecks diagnosis and elimination of production inefficiencies
 Introduction of active sales management and development of sales network
 Implementation and coordination of the Project Management Office concept

LEADING MANUFACTURER OF SPECIALISED CONSTRUCTION MATERIALS

Managerial Audit of the company's operations
 Reorganisation of Sales Department
 Development of the long-term Sales and Marketing Strategy

LEADING IT STAFF OUTSOURCING COMPANY

Development of the market entry strategy into the German market

LEADING ALTERNATIVE TELECOMMUNICATIONS OPERATOR

Development of strategy for Customer Operations
 Process improvement in Customer Operations
 Development of management tools for customer support processes

STOCK LISTED FOOD PROCESSING COMPANY

Development of motivation system for Sales Department
 Implementation of Cost Reduction Program

Selection of important and well known clients (location)

Amest srl (Italy)
BEM Brudniccy (Poland)
Embassy of the Republic of Lithuania
NDX Energija (Lithuania)
New Frontier Holding(Austria)
Sytec / Ancor Tecmin (Poland/Chile)
IT Kontrakt (Poland)
Rotch Energy BV (Netherlands)
Sanitas (Lithuania)
TELE2 Polska (Poland)
Vibac S.p.A. (Italy)
ZETO Katowice (Poland)

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*Partners / senior consultants
short profile*

DARIUSZ BUDZEN – Managing Director

He has been present on the Polish capital market since its very beginning, after the economic transformation of 1989. He started his career with some of the first privatisations in Poland. Subsequently, he worked as the advisor to consecutive Chairmen of the Polish Securities and Exchange Commission. Dariusz advised on various issues, including: Depositary Receipts' programs, underwriting services, issuance and marketing of debt instruments, operations of OTC securities market, options and futures trading.

In the mid 1990s, Dariusz joined Bank Rozwoju Eksportu (the present BRE Bank) as the Advisor to the CEO and the next stage of his career was the position of Deputy Managing Director at FAMCO S.A. – a Private Equity fund management company, where he was responsible for fund raising, deal sourcing, investment monitoring and reporting to funds' shareholders (including EBRD). Afterwards, Dariusz was managing M&A advisory services in diverse industries such as: chemical, petrochemical, constructions, energy, financial services, pharmaceutical, telecom and waste management.

Education: Dariusz is the alumnus of the Law Department of Warsaw University (Master's in Law) and Northwestern University School of Law (LL.M. with honours). He is also an alumnus of the prestigious Advanced Management Program at IESE Business School in Barcelona (University of Navarra).

PIOTR KUC – Deputy Managing Director

Since 2004 Piotr has been involved in numerous advisory projects for corporate clients, mainly in banking, finance, telecommunications, engineering, construction and manufacturing industries.

Education: Graduate studies in Quantitative Methods and Information Systems and in Finance and Banking with master's degree (Warsaw School of Economics).

MARCIN MAJEWSKI – Deputy Managing Director

Marcin conducted many M&A projects and worked on raising capital for companies in retail, e-commerce and manufacturing industries. In management consulting his scope of work is so far encompassed strategy development, motivational systems and re-structurings.

Education: Graduate studies in Finance and Banking with master's degree (Warsaw School of Economics) and the prestigious CEMS Master in International Management program (Copenhagen Business School).