

Independent Management Consultancies Network IMCN

European

Professional

Personal



MANAGEMENT CONSULTING EXECUTIVE SEARCH

Name of the firm

Diodovich s.a.s. di Nicola Diodovich & C.

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(incl. phone, fax)*

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Established

1984

*Responsible person for the
network*



Nicola Diodovich

*Name of managing partner(s),
executive director(s)*

Nicola Diodovich

Name of senior consultants

**Amos Amatini
Dino Santoro**

Total number of consultants

3

October 2008

(The profiles of the members are permanently updated. Please ask for the latest version.)

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Diodovich s.a.s.

*Specialisations
(main fields of activity/
FEACO classification)*

**Corporate strategy and organisation development
Human resources and executive search**

*Type of clients/branches
(industry sectors)*

**Information technology
Telecommunications
Energy
Manufacturing**

Language ability in the firm

**Italian
English
French**

*Professional membership
and cooperations*

**APCO (Italian Management Consulting Association belonging to the ICMCI,
International Council of Management Consulting Institutes)**

*International certification
and date*

APCO renewed April 7, 2008, no. 2008/015

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Diodovich s.a.s.

Mission statement / consulting philosophy

We aim to establish long term relationships with our clients.

We care very much about implementation and the follow-up of our work to verify the final value of our proposals.

Our clients are mainly

- multinational companies operating in IT, telecom, energy, manufacturing sectors
- entrepreneurial, privately owned medium-size companies

Our objective is to maintain a high quality approach and to work with professionals who are mainly motivated by the challenge of our client's problems.

Our development is our client's development.

The follow-up of the implementation of our consulting services shows full success in more than 80 % of the assignments.

Credentials (short description of some typical assignments)

- Type of client / branch (industry sector)
- Field of activity
- Assignment summary and results

ENERGY SECTOR

An Italian company selling telecommunication services in Sardinia which was acquired by a Swiss energy group.

Advising for the strategic and organisational alignment

Analysis and suggestions related to the flexibility of the present structure and the human capital (competence and capabilities) with reference to the new strategy and the energy sector.

IT COMPANY

The most important Italian company in IT (more than 4000 employees) operating in system and business integration, outsourcing, solution and software packages.

Assessment of the top management

Role adequacy of key people through check up of present organisational structure, management system and process and competence, value and motivation of top executives.

HIGH TECH GROUP

A leading supplier of cost effective high-precision reflective optical components and systems for a variety of advanced applications in semiconductor technologies, space & terrestrial products.

We were involved in the executive search programme in the last three years (the company tripled) and in the organisational assessment:

- strategic organisational evaluation
- assessment of the managerial group and the «talents»
- planning of new organisation according to the objectives and the human resources.

Selection of important and well known clients (location)

Compaq
Engineering
Hitachi
Media Lario
Parmalat
Siemens
Sky
Storagetek – Sun Microsystems
Unisys
(all based in Milano and Roma)

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*Partners / senior consultants
short profile*

NICOLA DIODOVICH – CEO

Degree in economics and business administration.
Five years IBM: compensation and benefits manager.
Twelve years SPERRY UNIVAC (now Unisys): organisation and personnel director
1980 - 1981 TELOS (Group of Top Management Consultants): management consultant involved in organisational restructuring for large companies (Fiat Auto, Fiat Trattori, Fiat Allis, Iveco, Gecomeccanica, Teksid, 3M, Alfa Romeo Italy, Alfa Romeo Germany).
1982 - 1983 STUDIO AMBROSETTI (Management Consulting): senior management consultant.
1984 BCeA (Management Consulting Company - start up): founding partner; strategies, organisation, and human resources mainly with IRI Group (state owned companies as Fincantieri, Finmeccanica, Ansaldo, Aeritalia).
STUDIO DIODOVICH since 1984, now DIODOVICH s.a.s.: founding partner and executive director.

DINO SANTORO - senior consultant / partner

Degree in electronics engineering. Three years experience in a software house. Strategy and organisation consultant with Telos – Deloitte Consulting. Strategy and organisation senior consultant with Kairos Consulting for restructuring, reorganisation, start up, strategy and process design for clients such as Fiat Auto, Magneti Marelli, Marelli Autronica, Finmeccanica, Fincantieri, Impresit, Gecomeccanica, RAS, Benetton, Regione Lombardia.

AMOS AMATINI - senior consultant / partner

Degree in Law. 22 years experience with Shell (last position as personnel manager). 13 years with Schering Plough as personnel director. HR senior consultant for selection and search of key people and talents, organisation and compensation.