

Independent Management Consultancies Network IMCN

European

Professional

Personal



Name of the firm

imPlus Unternehmensentwicklung GmbH

*Full address
(incl. phone, fax)*

**Mooslackengasse 17
1190 Vienna
Austria
Tel +43 1 23060 3360
Fax +43 1 23060 3361
E-mail info@imPlus.at
Internet www.imPlus.at**

Established

1995

*Other offices/daughter companies
(location)*

**Millennium Park 4
A-6890 Lustenau (Vorarlberg)
Tel +43 5577 89 607 0
Fax +43 5577 89 607 5**

*Responsible person for the
network*



Thomas Böckle

*Name of managing partner(s),
executive director(s)*

**Thomas Böckle
Benedicte Hämmerle**

Total number of consultants

8

*Number of associate
management consultants
(at least one entire assignment
together)*

15-20

January 2011

(The profiles of the members are permanently updated. Please ask for the latest version.)

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imPlus GmbH

*Specialisations
(main fields of activity/
FEACO classification)*

**Corporate strategy and organisational development (change management)
Mergers & acquisitions
Human resources development**

*Type of clients/branches
(industry sectors)*

**PUBLIC SECTOR:
Public administration (federal and local administration)
Austrian Chamber of Commerce
Universities**

**PRIVATE SECTOR:
Commercial companies
Food Industry
Culture and arts
Textile industry
Printing industry
Life sciences
Information/communication/technology
Transport
Energy trading
Metal fabrication**

*International practice
(foreign countries where assign-
ments were completed;
in order of priority)*

<p>Czech Republic Poland Estland Norway Sweden France England Italy</p>	<p>Romania Bosnia-Herzegovina Yugoslavia Albania Croatia South Africa Switzerland Germany</p>
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Language ability in the firm

**German
English
French**

*Professional membership
and cooperations*

- Member of «Fachverband für Unternehmensberatung und Datenverarbeitung» (Austrian Association of Management Consultants)
- Registered at the Central Consultancy Register of DG1A (European Community)

*International certification
and date*

CMC (Certified Management Consultant) of ICMCI (first July 1999)

Periodicals

info.imPlus.at (Newsletter)

Independent Management Consultancies Network IMCN

imPlus GmbH

Mission statement / consulting philosophy

Our approach follows a 3-point philosophy:

We have a network team consisting of highly specialised experts.

- Consulting does not change organisational life
- Consulting can only help organisations to change themselves
- Consulting is a combination of process and content consulting

Credentials (short description of some typical assignments)

- Type of client / branch (industry sector)
- Field of activity
- Assignment summary and results

AUSTRIAN MINISTRY

Organisation diagnosis and development of a strategy concept:

In the context of the organisation diagnosis (co-worker and customer opinion polls, interface analyses) the external view and the results were presented to the organisation, whereupon constructing project teams were formed, which operated directly on the strategic reorientation. The advisor team covered 5 consulting experts (2 from the IMCN network). The extent of the project amounted to 9 months.

FULTERER AUSZUGSSYSTEME GMBH

imPlus advised Fulterer Auszugssysteme (fitting systems) during an important change process with the objective of optimising the structure of the companies in Austria, Switzerland and the USA. Dr. Thomas Böckle, project leader, initiated three core projects: ownership structure / strategy adjustment and restructuring of the sales & distribution department / mergers & acquisitions.

NEW PUBLIC MANAGEMENT CONSULTING FOR THE CITY OF VIENNA

A large municipal authorities department of the city Vienna was supported during the introduction of new public management tools, in particular «contract management».

FREQUENTIS NACHRICHTENTECHNIK GMBH, VIENNA

Masterminding, lead project management and IT coaching of introduction of workflow and document management system for top management. A standard groupware product was tailored to match the ample requirements of the management. Generic software functions were employed together with customised software coding. Focus was very much on the organisational integration and ease of use, less on the technical side. The user's needs and acceptance of the system were key issue. The project served as pilot implementation for the roll-out on sites in Austria, Germany, UK, Slovak Republic, USA and Canada. In the final stage, the system will manage a huge amount of data and serve 750 users worldwide.

Selection of important and well known clients (location)

Ministry of public administration (Vienna)
Ministry of finance (Vienna)
Ministry of internal affairs (Vienna)
City of Vienna
Frantschach Industrial Packaging GmbH (Vienna)
Frequentis Nachrichtentechnik GmbH (Vienna)
Austrian Chamber of Commerce (Vienna)
University of Vienna
Fulterer Auszugssysteme GmbH (A, CH, USA)
mbs Montafonerbahn AG (Schruns)
Head Sport AG (Kennelbach)
Music Net / Nova Music (Vienna)
Vorarlberger Erdgas GmbH - VEG (Dornbirn)

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imPlus GmbH

*Partners / senior consultants
short profile*

THOMAS BÖCKLE CMC – managing partner

Since 1994 professional consultancy in Austria and abroad; since 1995 with own management consulting firm. Five years experience as assistant professor at the Vienna University of Economics and Business Administration and two years experience as controller of a large Austrian bank. State proved consulting expert and Certified Management Consultant (CMC).
Priorities: organisational development, new public management, company foundation, strategy consulting
Education: Graduate studies and PhD in business administration at the Vienna University of Economics and Business Administration.

BENEDICTE HÄMMERLE - senior consultant / partner

Professional consultancy in Austria and abroad, associated with imPlus Unternehmensentwicklung GmbH since 2000 (became partner in 2006). Six years management/owner of Promag Marketing GmbH, several years
Priorities: marketing, sales and communication / strategy and organisation / personnel development, headhunting / moderation.
Education: train-the-trainer, moderation, CMC